

Approved Budget - April 2008 to March 2009

TOTALS														
	Revenues	April	May	June	July	August	September	October	November	December	January	February	March	
Advertising Income	\$	724,449.00	58,950.00	60,116.00	60,950.00	58,950.00	58,950.00	61,450.00	60,117.00	60,950.00	58,950.00	61,800.00	60,633.00	62,633.00
Auction	\$	571,000.00	-	-	-	-	501,000.00	-	-	-	-	-	-	70,000.00
Banquet	\$	-	-	-	-	-	7,700.00	-	-	-	-	-	-	-
Book Replacement Charges	\$	300.00	25.00	25.00	25.00	25.00	25.00	25.00	25.00	25.00	25.00	25.00	25.00	25.00
Bourse	\$	732,670.00	-	-	-	-	553,750.00	-	-	-	-	-	-	178,920.00
Catalog-Museum	\$	999.96	83.33	83.33	83.33	83.33	83.33	83.33	83.33	83.33	83.33	83.33	83.33	83.33
Consumer Awareness	\$	650.00	-	75.00	25.00	150.00	25.00	150.00	75.00	-	-	-	150.00	-
Submission Center	\$	276,000.00	23,000.00	23,000.00	23,000.00	23,000.00	23,000.00	23,000.00	23,000.00	23,000.00	23,000.00	23,000.00	23,000.00	23,000.00
Donations	\$	206,499.96	5,708.33	5,708.33	5,708.33	9,458.33	40,458.33	47,458.33	19,458.33	19,458.33	5,708.33	5,708.33	5,708.33	5,708.33
Sponsors	\$	188,000.00	-	-	17,500.00	-	127,500.00	-	-	-	-	-	-	43,000.00
Dues & Applications	\$	977,276.74	77,914.77	78,507.74	-	79,278.98	80,511.10	81,247.86	81,935.81	82,514.44	83,000.26	83,980.69	84,276.34	85,125.39
Grants	\$	20,850.00	-	-	17,550.00	-	-	-	3,300.00	-	-	-	-	-
Interest and Dividends	\$	25,000.00	300.00	300.00	300.00	300.00	10,770.00	10,770.00	300.00	300.00	760.00	300.00	300.00	300.00
Research Fees	\$	1,200.00	100.00	100.00	100.00	100.00	100.00	100.00	100.00	100.00	100.00	100.00	100.00	100.00
License Fees	\$	35,500.00	1,000.00	2,000.00	6,000.00	2,500.00	3,000.00	1,000.00	7,000.00	2,500.00	1,000.00	1,500.00	2,000.00	6,000.00
Mailing Revenue	\$	27,200.00	1,375.00	2,375.00	2,625.00	2,625.00	1,375.00	2,375.00	3,875.00	4,075.00	4,075.00	1,375.00	1,875.00	1,625.00
Medals & Badges	\$	27,790.00	-	-	-	-	27,790.00	-	-	-	-	-	-	-
Miscellaneous	\$	3,924.00	327.00	327.00	327.00	327.00	327.00	327.00	327.00	327.00	327.00	327.00	327.00	327.00
Photography	\$	900.00	75.00	75.00	75.00	75.00	75.00	75.00	75.00	75.00	75.00	75.00	75.00	75.00
PNG Contribution	\$	37,000.00	-	-	-	-	37,000.00	-	-	-	-	-	-	-
Program Conventions	\$	57,500.00	-	-	-	-	35,000.00	-	-	-	-	-	-	22,500.00
Rental Property	\$	9,180.00	765.00	765.00	765.00	765.00	765.00	765.00	765.00	765.00	765.00	765.00	765.00	765.00
Sales	\$	36,000.00	-	-	3,000.00	4,000.00	24,000.00	-	-	-	-	-	-	5,000.00
Sales-Museum Store	\$	64,950.00	3,500.00	4,000.00	12,000.00	15,000.00	5,000.00	4,000.00	4,000.00	4,000.00	4,200.00	2,500.00	2,500.00	4,250.00
Sales-Catalogue	\$	275,000.00	21,000.00	21,000.00	23,000.00	24,000.00	25,000.00	15,000.00	20,000.00	28,000.00	30,000.00	23,000.00	22,000.00	23,000.00
Seminar - Coins in the Classroom	\$	1,950.00	-	-	-	1,950.00	-	-	-	-	-	-	-	-
Seminar - Pre-convention	\$	18,210.00	-	-	-	-	12,090.00	-	-	-	-	-	-	6,120.00
Seminar - VNA Seminar	\$	3,450.00	-	-	-	-	-	-	3,450.00	-	-	-	-	-
Seminar - CINA Seminar	\$	3,450.00	-	-	-	-	-	3,450.00	-	-	-	-	-	-
Seminar - GSNA Grading	\$	3,450.00	-	3,450.00	-	-	-	-	-	-	-	-	-	-
Seminar - Whitman	\$	9,920.00	-	-	1,510.00	-	-	-	3,450.00	1,510.00	-	-	-	3,450.00
Seminar - Summer	\$	250,031.00	-	-	-	250,031.00	-	-	-	-	-	-	-	-
Numismatic Diploma	\$	9,975.00	900.00	825.00	825.00	825.00	825.00	825.00	825.00	825.00	825.00	825.00	825.00	825.00
Subscriptions	\$	5,148.00	429.00	429.00	429.00	429.00	429.00	429.00	429.00	429.00	429.00	429.00	429.00	429.00
Tours	\$	18,400.00	-	-	-	9,875.00	5,525.00	-	-	-	-	-	-	3,000.00
Traveling Exhibits & Traveling - Club	\$	3,925.00	100.00	50.00	1,175.00	100.00	50.00	50.00	1,050.00	100.00	50.00	50.00	1,050.00	100.00
Revenue Transfer	\$	122,297.00	3,349.00	1,000.00	7,200.00	70,372.00	21,917.00	-	2,583.00	2,583.00	2,583.00	6,000.00	4,710.00	-
Total Revenues	\$	4,757,745.66	198,901.43	204,211.40	263,156.02	554,219.64	1,604,290.76	251,580.52	262,723.47	228,837.10	215,955.92	211,843.35	208,705.00	553,321.00

Expenses	April	May	June	July	August	September	October	November	December	January	February	March
Advertising/Promotion	14,205.00	15,249.00	22,032.00	16,083.00	95,568.00	13,998.00	15,831.34	15,475.00	14,085.00	23,539.00	13,418.34	60,248.33
Advertising/Promotion Summer Show	\$ 81,400.00	-	-	-	81,400.00	-	-	-	-	-	-	-
Advertising/Promotion Spring Show	\$ 45,440.00	-	-	-	-	-	-	-	-	-	-	45,440.00
Advertising/Promotion General	\$ 192,892.01	14,205.00	15,249.00	22,032.00	16,083.00	14,168.00	13,998.00	15,831.34	15,475.00	14,085.00	23,539.00	13,418.34
Auction	\$ 2,300.00	-	-	-	1,200.00	-	-	-	-	-	-	1,408.33
Auto Expenses	\$ 68.00	68.00	68.00	68.00	68.00	68.00	68.00	68.00	68.00	68.00	68.00	68.00
Awards-Non-funded	\$ 32,062.00	-	-	-	32,062.00	-	-	-	-	-	-	-
Awards-funded	\$ 4,681.00	-	-	-	4,681.00	-	-	-	-	-	-	-
Bad Debt	\$ 1,200.00	100.00	100.00	100.00	100.00	100.00	100.00	100.00	100.00	100.00	100.00	100.00
Bank & Investment Fees	\$ 63,060.00	5,250.00	5,250.00	5,310.00	5,250.00	5,250.00	5,250.00	5,250.00	5,250.00	5,250.00	5,250.00	5,250.00
Book Purchases	\$ 10,500.00	875.00	875.00	875.00	875.00	875.00	875.00	875.00	875.00	875.00	875.00	875.00
Banquet	\$ 49,053.00	-	-	39,088.00	9,965.00	-	-	-	-	-	-	-
Bass Exhibit	\$ 24,020.04	1,632.92	1,632.92	1,632.92	2,632.92	1,632.92	1,632.92	5,057.92	1,632.92	1,632.92	1,632.92	1,632.92
Bereavement	\$ 1,200.00	100.00	100.00	100.00	100.00	100.00	100.00	100.00	100.00	100.00	100.00	100.00
Bourse	\$ 110,241.00	-	-	-	75,613.00	-	-	-	-	-	-	34,628.00
Club Representative	\$ 15,050.00	715.00	437.00	437.00	712.00	437.00	437.00	712.00	437.00	2,437.00	2,238.00	2,413.00
Committee	\$ 13,943.21	-	-	-	10,643.21	-	-	-	-	-	-	3,300.00
Community Outreach	\$ 300.00	25.00	25.00	25.00	25.00	25.00	25.00	25.00	25.00	25.00	25.00	25.00
Computer Technology Services	\$ 42,584.00	6,032.00	2,632.00	5,532.00	5,032.00	2,532.00	2,532.00	2,532.00	2,532.00	2,532.00	2,532.00	2,532.00
Contract Labor - Authors	\$ 28,100.00	2,341.67	2,341.67	2,341.67	2,341.67	2,341.67	2,341.67	2,341.67	2,341.67	2,341.67	2,341.67	2,341.67
Contract Labor - Computer	\$ 17,520.00	1,575.00	1,280.00	900.00	1,955.00	900.00	1,280.00	1,575.00	1,280.00	1,575.00	1,280.00	1,575.00
Contract Labor - General	\$ 10,502.34	1,561.29	644.05	626.73	1,637.37	648.07	1,558.85	669.68	606.30	617.27	630.71	657.80
Consultants - National Money Show	\$ 10,000.00	2,500.00	-	-	-	-	-	2,500.00	2,500.00	2,500.00	2,500.00	2,500.00
Consultants - World's Fair	\$ 20,000.00	-	2,500.00	2,500.00	2,500.00	2,500.00	2,500.00	2,500.00	2,500.00	-	-	-
Consultants - Professional	\$ 20,590.00	-	10,090.00	4,000.00	1,000.00	-	500.00	-	500.00	-	-	500.00
Consumer Awareness	\$ 1,000.00	500.00	-	-	-	-	-	500.00	-	-	4,000.00	-
Cost Of Sale	\$ 154,959.00	10,290.00	10,500.00	14,700.00	16,380.00	22,680.00	7,980.00	10,080.00	13,440.00	14,364.00	10,710.00	13,545.00
Cost of Sales Indirect-Enterprise	\$ 18,915.96	1,576.33	1,576.33	1,576.33	1,576.33	1,576.33	1,576.33	1,576.33	1,576.33	1,576.33	1,576.33	1,576.33
Employee Benefits	\$ 499,669.48	41,464.73	41,464.73	41,586.23	42,239.25	41,995.31	41,464.73	41,464.73	41,464.73	41,464.73	41,464.73	42

American Numismatic Association
Approved Budget - April 2008 to March 2009

Expenses		April	May	June	July	August	September	October	November	December	January	February	March	
License Fees	\$	57,165.00	8,155.00	1,060.00	155.00	4,555.00	155.00	155.00	3,455.00	37,155.00	155.00	155.00	1,855.00	
Life Members Expense	\$	12,250.00	400.00	400.00	2,500.00	400.00	2,500.00	200.00	450.00	2,500.00	200.00	200.00	2,500.00	
Mailing	\$	391,978.96	32,272.83	30,697.83	31,872.83	30,597.83	33,148.83	35,673.83	31,223.83	40,423.83	31,622.83	30,422.83	31,898.83	
Medals & Badges	\$	21,094.50	-	-	-	-	21,094.50	-	-	-	-	-	-	
Membership Reception	\$	3,000.00	-	-	-	-	3,000.00	-	-	-	-	-	-	
Miscellaneous	\$	4,000.00	167.00	167.00	2,167.00	167.00	167.00	167.00	167.00	166.00	166.00	166.00	166.00	
National Coin Week	\$	4,570.00	4,570.00	-	-	-	-	-	-	-	-	-	-	
Numismatic Diploma Program	\$	7,200.00	450.00	-	-	-	-	6,750.00	-	-	-	-	-	
Officers	\$	12,000.00	1,000.00	1,000.00	1,000.00	1,000.00	1,000.00	1,000.00	1,000.00	1,000.00	1,000.00	1,000.00	1,000.00	
President	\$	20,000.04	1,666.67	1,666.67	1,666.67	1,666.67	1,666.67	1,666.67	1,666.67	1,666.67	1,666.67	1,666.67	1,666.67	
Preservation	\$	8,300.00	692.00	692.00	692.00	692.00	692.00	692.00	692.00	691.00	691.00	691.00	691.00	
Printing & Production	\$	723,137.92	63,390.66	75,965.66	58,990.66	60,140.66	53,290.66	52,840.66	76,990.66	44,490.66	55,540.66	67,490.66	48,290.66	
Professional Development	\$	24,783.96	4,498.33	3,657.33	1,672.08	1,008.33	2,358.33	4,382.08	2,822.33	702.08	793.33	1,326.08	608.33	
Program	\$	16,800.00	-	-	-	-	11,300.00	-	-	-	-	-	5,500.00	
Recruitment	\$	13,900.00	66.00	1,616.00	1,566.00	10,066.00	117.00	67.00	67.00	67.00	67.00	67.00	67.00	
Rent-Facilities	\$	78,018.50	-	-	-	-	54,671.00	-	-	-	-	-	23,347.50	
Salaries	\$	1,693,413.57	141,103.33	139,466.97	143,130.72	140,187.97	140,187.97	141,792.13	140,187.97	141,792.13	141,792.13	141,792.13	141,792.13	
Salaries-commissions	\$	44,296.38	1,537.20	1,537.20	3,537.20	14,287.20	5,037.20	1,537.20	1,537.20	1,537.20	1,537.20	1,537.20	9,137.20	
Security	\$	130,305.00	3,285.42	3,285.42	3,285.42	3,285.42	66,765.42	3,285.42	3,285.42	3,285.42	3,285.42	3,285.42	30,685.42	
Seminar - Coins in the Classroom	\$	28,022.00	3,349.00	-	-	11,676.00	2,657.00	2,583.00	-	2,583.00	-	2,563.00	2,611.00	
Seminar - Pre-convention	\$	21,996.00	-	-	-	-	12,472.00	-	-	-	-	-	9,524.00	
Seminar - VNA Seminar	\$	2,735.00	-	-	-	-	-	2,735.00	-	-	-	-	-	
Seminar - CINA Seminar	\$	2,735.00	-	-	-	-	-	-	2,735.00	-	-	-	-	
Seminar - GSNA Grading	\$	2,670.00	-	2,670.00	-	-	-	-	-	-	-	-	-	
Seminar - Numismatic Theater	\$	6,017.00	-	-	-	-	3,698.00	-	-	-	-	-	2,319.00	
Seminar - Sundman/Littleton	\$	2,978.00	-	-	-	-	2,978.00	-	-	-	-	-	-	
Seminar - Whitman	\$	6,708.00	-	-	1,450.00	-	-	-	1,904.00	1,450.00	-	-	1,904.00	
Seminar - Summer	\$	159,265.00	-	-	-	159,265.00	-	-	-	-	-	-	-	
Special Events	\$	7,281.00	-	-	-	-	5,782.00	-	-	-	-	-	1,499.00	
Sponsors	\$	54,008.00	-	-	1,000.00	4,250.00	29,995.00	-	-	-	-	-	18,763.00	
Supplies	\$	68,857.00	8,276.25	4,714.25	4,594.25	6,879.25	5,219.25	4,595.25	7,402.25	4,595.25	5,045.25	5,095.25	4,850.25	
Taxes - Warehouse	\$	6,215.20	-	-	-	-	-	-	-	-	6,215.20	-	-	
Telephone	\$	35,029.00	2,935.00	2,845.00	2,845.00	2,845.00	3,290.00	2,829.00	2,845.00	2,845.00	2,845.00	2,845.00	3,215.00	
Tours	\$	10,840.00	-	-	-	2,315.00	5,525.00	-	-	-	-	-	3,000.00	
Travel	\$	212,181.16	1,100.00	1,160.00	2,160.00	33,160.00	68,555.66	100.00	21,295.00	1,160.00	100.00	31,780.00	51,510.50	
Treasure Trivia	\$	1,200.00	-	-	-	-	600.00	-	-	-	-	-	600.00	
Utilities	\$	58,860.00	4,985.00	4,865.00	4,865.00	4,985.00	4,865.00	4,865.00	4,865.00	4,865.00	4,985.00	4,865.00	4,865.00	
Volunteers	\$	11,923.00	-	-	75.00	3,613.00	4,605.00	-	1,150.00	75.00	-	-	2,405.00	
Total Expenses	\$	6,222,613.72	418,905.63	415,259.02	469,087.95	708,542.86	1,029,597.99	388,467.99	443,134.00	384,421.36	426,505.99	453,513.80	392,716.04	692,461.10
NET INCOME (LOSS)	\$	(1,464,868.06)	(220,004.20)	(211,047.62)	(205,931.93)	(154,323.22)	574,692.77	(136,887.47)	(180,410.53)	(155,584.26)	(210,550.07)	(241,670.45)	(184,011.04)	(139,140.05)