

**AMERICAN NUMISMATIC ASSOCIATION**  
**Fiscal year November 2016 to October 2017**  
**\*\* APPROVED BUDGET \*\***

Revenues	Totals
Admissions-Conventions & Museum	40,500
Advertising Income	301,720
Banquet	12,000
Book Replacement Charges	300
Convention Revenue	1,852,500
Consultation	48
Submission Center	156,250
Donations	160,007
Sponsors	225,000
Dues & Applications	642,000
Grants	24,689
Interest and Dividends	88,046
Research Fees	504
License Fees	60,000
Mailing Revenue	5,438
Medals & Badges	25,000
Miscellaneous	1,948
Photography	600
Program Conventions	28,900
Rebates-Hotel-Shuttle	46,500
Rental Property	1,010
Road Show	16,000
Sales	28,894
Sales-Museum Store	45,505
Seminars	52,933
Seminar - Summer	311,900
Numismatic Diploma	52,335
Subscriptions	3,672
Tours	52,655
Traveling Exhibits & Traveling -Club	450
Revenue Trans - Award Funds	11,388
Revenue Trans - College Scholarships	6,000
RevenueTrans - Education	4,700
RevenueTrans - F. S. School of Num.	23,000
RevenueTrans - Gilroy Roberts Fund	15,535
RevenueTrans - Lecce Adv. Schlship	44,700
RevenueTrans - Library Fund	8,004
RevenueTrans - Museum	750
RevenueTrans - Student Assistants NGC	38,940
RevenueTrans - Sundman Fund	4,322
RevenueTrans - Walton	25,167
RevenueTrans - YN fund	114,280
RevenueTrans - Endowed Salaries/Benefits	143,158
Investment Percentage 4.7.%	868,118
<b>Total Revenue</b>	<b>5,545,367</b>

Expenses	
Acquisitions	750
Advertising/Promotion	131,205
Auction	3,950
Auto Expenses	921
Awards-Funded	11,513
Awards-Non-funded	13,730
Bad Debt	0
Bank & Investment Fees	56,400
Book Purchases	8,664
Banquet	55,575
Bass Exhibit	26,089
Bereavement	600
Bourse	139,400
College Scholarship	6,000
Club Representative	6,940
Committee	11,000
Computer Technology Services	44,220
Contract Labor	189,797
Cost Of Sale	27,718
Cost of Sales Indirect-Enterprise	756
Employee Benefits	480,086
Employee Retention	4,825
Equipment Maintenance	73,975
Equipment Rental	16,000
Exhibits	81,740
Fund Development	27,300
General Service Contractor	309,193
Insurance	107,771
Legal Fees	60,000
License Fees	40,671
Life Members Expense	4,300
Mailing	161,812
Medals & Badges	20,500
Membership	5,000
Miscellaneous	2,999
National Coin Week	3,460
Numismatic Diploma Program	38,318
Officers	2,000
PNG Preshow Stipend	0
President	7,500
Preservation	8,004
Printing & Production	245,724
Professional Development	20,190
Program	11,000
Rent- Convention Facilities	159,411
Road Show	9,810
Salaries	1,931,469
Salaries-commissions	26,334
Security	245,906
Seminars	41,160
Seminar - Summer	160,043
Special Events	8,050
Sponsors	66,120
Supplies	37,471
Taxes - Warehouse	6,800
Telephone	26,624
Tours	47,406
Travel	211,619
Treasure Trivia	900
Utilities	54,696
Volunteers	17,950
Sub-total Expenses:	<u>5,545,367</u>
Total Expenses:	<u>5,545,367</u>
Net Economic Benefit	<u>0</u>
Capital Budget	<u>91,340</u>